

# ROI OF AN RPO PARTNERSHIP

A detailed breakdown of our partner's cost savings & ROI.



## OUR PARTNER & THEIR NEED

Our partner, an Academic Medical Center comprised of Hospitals, Clinics, & Physician Practices, was relying on costly travel nurses year-over-year to meet their demands & was experiencing inefficient recruitment processes.

## OUR RESULTS

In **ten months**, Hueman RPO significantly reduced costs across a variety of recruitment areas which resulted in **\$12,159,042** cost savings and a **294% ROI**.

AREAS OF SAVINGS	ANNUAL AMOUNT*
Fewer Internal Recruiters (with 25% benefit burden)	\$1,421,875
Decreased Recruitment Marketing Costs	\$69,167
Fewer FTE Tools (Office 365 license, computers, phones, rent)	\$168,000
Decrease Travel Nurse Premium	\$10,500,000
<b>ESTIMATED SAVINGS</b>	<b>\$12,159,042</b>
<b>ESTIMATED ROI</b>	<b>294%</b>

\*Dollar amounts are estimate numbers.

## ADDITIONAL AREAS OF SAVINGS

- ✓ Fewer contract recruiters
- ✓ Decrease Overtime Premium
- ✓ Decrease Special Pay Incentives
- ✓ Contingent Recruitment Fees
- ✓ Less time spent by Hiring Managers on recruiting
- ✓ Recruitment management/leadership
- ✓ Decreased risk when internal recruiter turns over
- ✓ Leave/FMLA/Vacation Coverage for Recruiters